

Comparisons of Job Characteristics

Focus Occupation: New Accounts Clerks (43-4141)

Associated Occupation: Loan Officers (13-2072)

Compare Knowledge
 Compare Skills
 Compare Abilities
 Compare Detailed Work Activities
 Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 90

Focus Occupation: New Accounts Clerks (43-4141)

Associated Occupation: Loan Officers (13-2072)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Sales and Marketing	5.2	15.7	11.0	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	15.0	10.3	<<	Extensive education and/or training may be required
Customer and Personal Service	11.3	14.8	19.4	>>	Current knowledge level is likely more than sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 94

Focus Occupation: New Accounts Clerks (43-4141)

Associated Occupation: Loan Officers (13-2072)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Speaking	10.8	14.6	14.0	0	Current skill level may be sufficient
Active Listening	11.0	13.2	13.2	0	Current skill level may be sufficient
Judgment and Decision Making	9.4	12.6	8.0	<<	Extensive development of skills in this area may be required
Service Orientation	7.9	11.0	9.1	<	A higher skill level may be required
Mathematics	6.2	10.1	6.9	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities

Similarity of Focus Occupation to Associated Occupation: 93

Focus Occupation: New Accounts Clerks (43-4141)

Associated Occupation: Loan Officers (13-2072)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Oral Expression	12.4	15.3	14.4	0	Current ability level may be sufficient
Oral Comprehension	12.5	14.7	14.2	0	Current ability level may be sufficient
Written Comprehension	11.0	13.5	11.0	<	Some improvement in abilities may be required
Near Vision	11.1	12.7	11.4	<	Some improvement in abilities may be required
Speech Clarity	10.2	12.4	11.2	<	Some improvement in abilities may be required
Deductive Reasoning	10.6	11.9	8.4	<<	Extensive improvement in abilities may be required
Inductive Reasoning	10.2	11.9	7.9	<<	Extensive improvement in abilities may be required
Speech Recognition	9.9	11.5	11.8	0	Current ability level may be sufficient
Mathematical Reasoning	6.3	9.7	6.3	<<	Extensive improvement in abilities may be required
Number Facility	6.3	8.3	7.9	0	Current ability level may be sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 79

Focus Occupation: New Accounts Clerks (43-4141)

Associated Occupation: Loan Officers (13-2072)

Work Activities	Exclusivity of Activity
Explain credit application information	89
Interview customers	71
Provide customer service	14
Use interviewing procedures	23

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 82

Focus Occupation: New Accounts Clerks (43-4141)

Associated Occupation: Loan Officers (13-2072)

Tools and Technologies	Exclusivity
Business function specific software	1
Computers	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.